



COMMERCIAL/MULTIFAMILY FUTURE LEADERS PROGRAM

Unlock Your Leadership Potential

EMPOWERING TOMORROW'S LEADERS IN THE COMMERCIAL/MULTIFAMILY REAL ESTATE FINANCE INDUSTRY

MBA Education's Commercial/Multifamily Future Leaders Program is a specialized leadership development curriculum designed for emerging executives who have demonstrated exceptional leadership potential and interest.

Enrollment is open! All applications are due by November 29.

MBA.ORG/FUTURELEADERS

2025 Enrollment Is Open

Participants enhance their skills through three hands-on sessions centered around a customized assessment of leadership behaviors and their strategic application; business analysis and problem-solving; and experiential learning through collaboration, networking, and peer group interaction, culminating in a group project presentation. This program seeks to enhance executive skills and provides a unique opportunity for participants to develop relationships that last an entire career.

SESSION 1:

April 6-8, 2025 in Washington, D.C.

(PART OF MBA'S NATIONAL ADVOCACY CONFERENCE)

- Get to know your Future Leader Program peers and assigned team
- Discuss The Leadership Challenge® and the Five Practices of Exemplary Leadership
- Unpack your Leadership Practices Inventory (LPI)® 360-degree assessment
- Gain a shared understanding of current challenges facing the group
- Hear from current senior leaders in the industry
- Identify current policy and legislative issues affecting the industry
- As part of the National Advocacy Conference experience, network with peers from your state delegation and meet with your elected officials in Congress

SESSION 2:

September 16-19, 2025 in Washington, D.C.

- Develop a Leadership Action Plan using your LPI® 360-degree assessment
- Take a trip to the Lincoln Leadership Institute in Gettysburg, PA to learn how to apply leadership practices from the Civil War to modern day challenges
- Develop working relationships through team building exercises
- Hear from current senior leaders in the industry
- Participate in a networking reception with MBA staff
- Kick-off your team project

SESSION 3:

February 8-12, 2026 in San Diego, CA

(PART OF MBA'S COMMERCIAL/MULTIFAMILY CONVENTION AND EXPO)

- Present your team project presentations to a panel of judges
- Receive recognition on MBA's Commercial/Multifamily Finance Convention and Expo main stage during the opening session on Monday morning
- Get inducted into the Future Leaders Alumni Group
- Participate in conference networking events and sessions
- Celebrate your achievements with your industry peers at the largest gathering of Commercial/Multifamily lenders

OTHER EVENTS (VIRTUAL):

- Real problem management meetings with your team
- Follow-up discussions and peer idea exchanges regarding your LPI® 360-degree assessment
- Economic update from MBA's Research Team
- Political update from MBA's Legislative and Political Affairs Team
- Emotional intelligence webinar with MBA's Diversity, Equity, and Inclusion Team
- Working sessions with project team

About the Program

The Commercial/Multifamily Future Leaders Program has three core learning objectives:

Learn from a 360-degree leadership

assessment: Participants will receive a well-rounded view of their current leadership behaviors by comparing a self-assessment to feedback from peers, subordinates, and superiors. Participants will use this feedback, coupled with peer idea exchanges, to develop and execute a personalized action plan.

Develop strategic problem-solving and

team-building skills: Participants will apply the leadership practices learned through a team project based on a real-life mortgage business scenario. Working within the team, participants will formulate strategies for maximizing organizational performance and improving employee engagement, while simultaneously honing their writing and presentation skills by writing a comprehensive paper and delivering a presentation to a panel of industry experts.

Develop strategic problem solving and

team-building skills: Participants will explore effective solutions to common challenges through leadership case studies, models and frameworks. They will engage in networking opportunities with industry leaders to enhance leadership skills and learn the impact and importance of engagement in industry policy and advocacy.



About the Speakers

PROGRAM SPEAKERS



Peter Grace
Senior Vice President of
Membership, Education,
Technology, and Strategy
Mortgage Bankers Association



Rodrigo Lopez, CMB
Chairman
AmeriSphere Companies



Bronwyn Morrissey, CMB, AMP
CEO, and Founder
Insight Global Coaching



David Upbin
Vice President of Education
and Strategy
Mortgage Bankers Association

PROGRAM CONTRIBUTORS



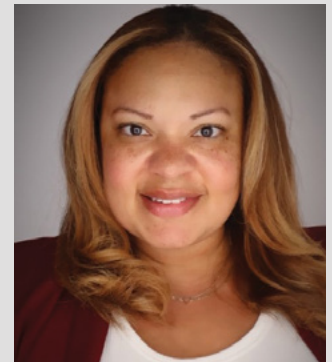
Robert D. Broeksmit, CMB
President and Chief Executive
Officer
Mortgage Bankers Association



Reggie Booker
Associate Vice President,
Commercial/Multifamily Research
Mortgage Bankers Association



Bill Killmer
Senior Vice President
of Legislative and Policy Affairs
Mortgage Bankers Association



Amber Lawrence
Associate Vice President of
Diversity, Equity, and Inclusion
Mortgage Bankers Association



Shawn McGory
Program Delivery and
Sales Support Specialist
Mortgage Bankers Association



Jacky Salazar
Director, Servicing Portfolio,
Commercial Multifamily Finance
Mortgage Bankers Association



Jamie Woodwell
Head of Commercial
Real Estate Research
Mortgage Bankers Association

Who Should Apply

- ✓ Commercial/multifamily real estate finance professionals with high leadership potential, regardless of whether they currently manage people. Suggested industry experience level: 10+ years.
- ✓ Individuals who have demonstrated a commitment to a career in commercial/multifamily real estate finance through professional excellence, achievement, growth and development.

Participants are selected based on these factors as well as recommendations from their company presidents, chief executive officers, or other executive leaders. Additional recommendations are encouraged.



HELP OFF-SET PROGRAM COSTS!

MBA's Path to Diversity Scholarship allows recipients to receive up to \$2,000 in education funds. This education opportunity enables employees from diverse backgrounds to advance their professional growth and career development. Learn more and apply at mba.org/pathtodiversity.

HOW TO APPLY

Complete the online application by visiting mba.org/futureleaders **no later than November 29** to reserve seating for the Future Leaders program. For additional information, contact:

Mortgage Bankers Association
1919 M Street NW, 5th Floor
Washington, DC 20036
PHONE: (202) 557-2927
EMAIL: smcgory@mba.org

Tuition

The rich content, tailored approach to leadership development, access to top industry peers, and unique networking experience make the Future Leaders Program a truly remarkable value.

EARLY BIRD: \$7,450 / person

DEADLINE: October 11

REGULAR: \$7,800 / person

DEADLINE: November 29

ADDITIONAL EXECUTIVE COACHING PROGRAM: \$4,750 with application.

Fees do not include travel or lodging. Email Shawn McGory at smcgory@mba.org for questions.

TUITION INCLUDES:

- *The Leadership Challenge*, by James Kouzes and Barry Posner
- The LPI:[®] Leadership Practices Inventory[®] 360-degree assessment and feedback report (digital copy) plus digital resources
- Participant workbook (hard copy)
- Values cards to help participants clarify their personal values
- Lincoln Leadership Institute at Gettysburg field trip
- The Leadership Challenge[®] Five Practices card
- Registration for MBA's National Advocacy Conference
- Registration for MBA's CREF Convention and Expo

OPTIONAL ADD-ONS:

Executive Coaching with the Fast Forward Group

MBA Education has partnered with the Fast Forward Group to offer best-in-class executive coaching services to MBA members. The program will enable members to gain access to elite consulting professionals at an affordable price and without the hassle of having to shop around for qualified professionals. Leaders at Fast Forward Group have created a tailored package and price exclusively for MBA members.



LPI[®] 360-degree Re-Assessment

MBA Education now offers participants the opportunity to complete a reassessment of their leadership behaviors upon completion of the program, allowing them to gauge progress in executing their Leadership Action Plan and creating accountability to themselves and their companies.